



## Virtual Power Teams - product descriptions

### Your Benefits:

- Virtual or dispersed Teams are everywhere – starting with your home office workers through to your sales team and offices in multiple locations and onwards to reach large global Teams.
- Often Projects with dispersed teams struggle with delays or even sometimes completely fail. International investments are put at Risk due to intercultural issues or simply because the team members feel isolated and de-motivated.
- Peter Ivanov is an international Manager and Virtual Teams Expert. His method “**The 10 Big Rocks**” is proven in practice and has won multiple **corporate awards**. The method systematically shows how to lead virtual teams, save time and money and occasionally create miracles.
- Using Peter’s techniques, you can significantly reduce your project portfolio costs and protect your international investment.
- **People do business**: Give your people the Tools to build Virtual Power Teams and deliver phenomenal results!

### Who chose us first?



## A. Keynote speech



The Keynote speech provides a mix of ‘proven in practice’ management methods and powerful and emotive leadership stories that raise incentive for **top performance** and successful large **virtual team management** in international organisations.

The speech takes one hour and is an ideal starter for a corporate or public event, setting the tone for further visionary, planning sessions and/or future successful celebration.

It outlines the **10 critical success factors** of leading Virtual Teams based on the award winning method: “**The 10 Big Rocks**”

### **Audience:**

- Corporate Meetings and Conferences
- Leadership Events
- Public Congresses, Conferences - Leadership, Human values, Management Trends
- Large Project kick offs
- Part of Corporate Leadership and Management development programs

### **Content:**

- How to set the Team Vision and Goals?
- How to establish structured communication?
- How to inspire and maintain the Winning spirit?
- Harness the Power of Your Virtual Team

## B. Open Workshop



**Team coaching** outlines the **10 key success factors** of leading virtual teams i.e. the 10 Big Rocks.

The training is designed for mixed groups of experts - both managers and team members, working on projects in different companies.

### **Audience:**

- Mixed group of specialists (leaders and members of various virtual teams)
- HR specialists
- Project Managers and Coordinators

### **Content:**

- Discover Individual Professional Strengths
- Build Winning Team Spirit
- Set Optimal Goals
- Learn how to establish Structured Communication and set Aspirational Prize

### **Program:**

- Introduction
- Personality in Focus
- Strengths Matrix
- Lunch
- Goal Roadmaps
- Structured Communication
- Winning Spirit
- Your Commitment

## C. One Day Team Workshop



The One Day Team Workshop outlines the **10 key success factors** of leading virtual teams i.e. the **10 Big Rocks**.

The coaching session leads to the reveal of individual personal and professional strengths of the group members. Thanks to original ‘bottom -up’ system the participants set optimal vision and goals, establish structured communications and enjoy winning team spirit.

Through a series of coaching & NLP exercises, virtual project simulations and facilitated group reflections, the team finds it’s own way to Top Business Results.

### **Audience:**

- Leadership Teams
- Project Teams
- Sales Teams
- Any virtually operating team - business, education, NGO

### **Program:**

- Introduction
- Personality in Focus
- Strengths Matrix
- Lunch
- Goal Roadmaps
- Structured Communication
- Winning Spirit
- Your Commitment

### **Content:**

- Discover the professional strengths of each team member
- Set Optimal Team Vision
- Define Annual Team Goals and Individual Ownership
- Establish a robust Communication structure and Engagement rules
- Set aspirational Prize
- Virtual Project Simulation - crystallizes the issues in virtual environment, raises awareness and suggest approaches to how tackle and leverage them

## D. Two Day Team Workshop



Designed to unlock the **full potential** of the group, the two-day team workshop gives a clear picture of the team's **goals, issues and opportunities**.

If agreed in advance, the workshop includes **Team Member Profiling** and **Case Resolving**.

### Audience:

- Managers + Team members
- HR specialists
- Project Coordinators
- Project Managers

### Program - Day 1:

- Intro - Virtual Power Teams
- Personality in Focus
- Strengths Matrix
- Top 3 Themes
- Lunch
- SMART Goals
- Goal Roadmaps
- Structured Communication

### Program - Day 2:

- Culture Map
- Knowledge Management
- Roles in Team
- Lunch
- Winning Spirit
- Case Resolving
- Your Commitment
- Open Feedback

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